

# Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

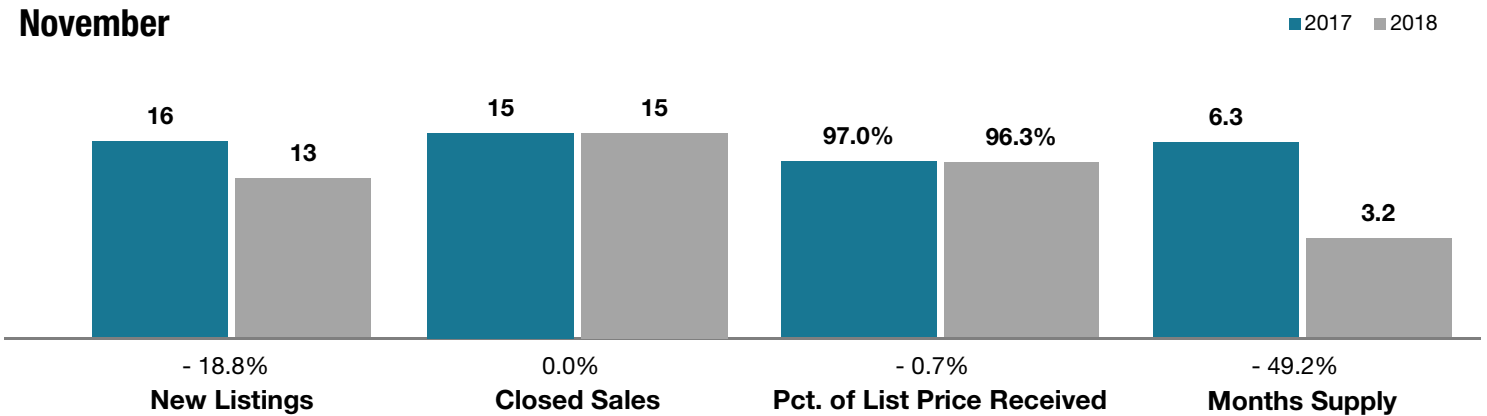


## Salida

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	16	13	- 18.8%	236	253	+ 7.2%
Closed Sales	15	15	0.0%	172	209	+ 21.5%
Median Sales Price*	\$360,000	<b>\$290,000</b>	- 19.4%	\$373,750	<b>\$370,000</b>	- 1.0%
Average Sales Price*	\$372,237	<b>\$334,267</b>	- 10.2%	\$393,834	<b>\$414,312</b>	+ 5.2%
Percent of List Price Received*	97.0%	<b>96.3%</b>	- 0.7%	96.5%	<b>97.3%</b>	+ 0.8%
Days on Market Until Sale	81	<b>50</b>	- 38.3%	84	<b>66</b>	- 21.4%
Inventory of Homes for Sale	97	<b>59</b>	- 39.2%	--	--	--
Months Supply of Inventory	6.3	<b>3.2</b>	- 49.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

