

Local Market Update for September 2018



A Research Tool Provided by the Colorado Association of REALTORS®

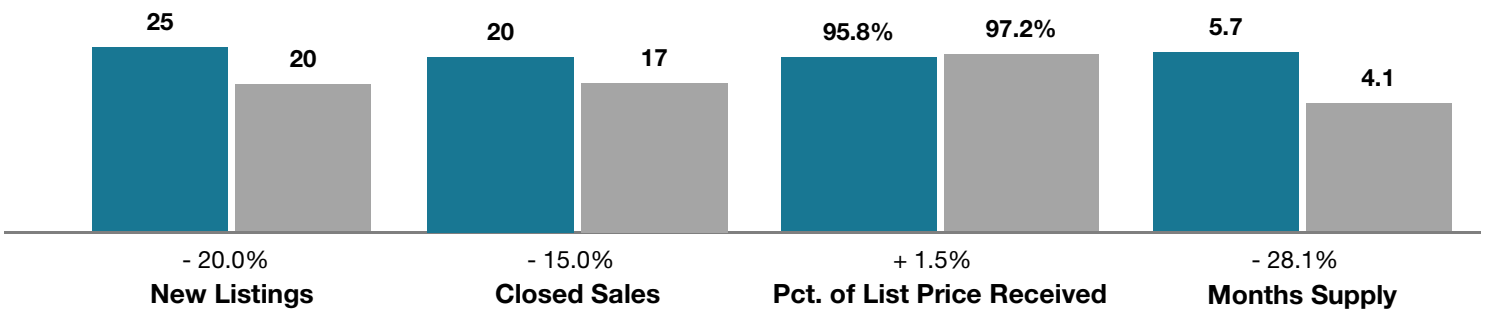
Salida

Key Metrics	September			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 9-2017	Thru 9-2018	Percent Change from Previous Year
New Listings	25	20	- 20.0%	194	229	+ 18.0%
Closed Sales	20	17	- 15.0%	139	173	+ 24.5%
Median Sales Price*	\$417,500	\$370,000	- 11.4%	\$368,000	\$380,000	+ 3.3%
Average Sales Price*	\$432,695	\$408,741	- 5.5%	\$396,542	\$418,057	+ 5.4%
Percent of List Price Received*	95.8%	97.2%	+ 1.5%	96.5%	97.3%	+ 0.8%
Days on Market Until Sale	51	82	+ 60.8%	86	70	- 18.6%
Inventory of Homes for Sale	91	75	- 17.6%	--	--	--
Months Supply of Inventory	5.7	4.1	- 28.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
Salida —

