Local Market Update for August 2017



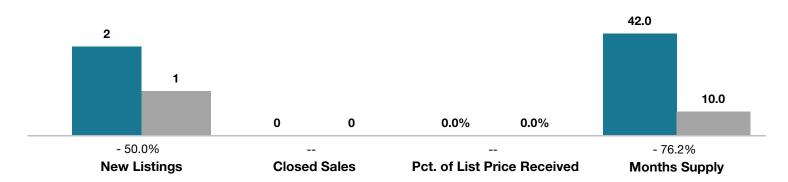


San Luis Valley

	August			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 8-2016	Thru 8-2017	Percent Change from Previous Year
New Listings	2	1	- 50.0%	15	7	- 53.3%
Closed Sales	0	0		6	4	- 33.3%
Median Sales Price*	\$0	\$0		\$65,750	\$74,750	+ 13.7%
Average Sales Price*	\$0	\$0		\$86,002	\$92,375	+ 7.4%
Percent of List Price Received*	0.0%	0.0%		95.4%	94.4%	- 1.0%
Days on Market Until Sale	0	0		155	59	- 61.9%
Inventory of Homes for Sale	63	10	- 84.1%			
Months Supply of Inventory	42.0	10.0	- 76.2%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August = 2016 = 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

San Luis Valley -

