## Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



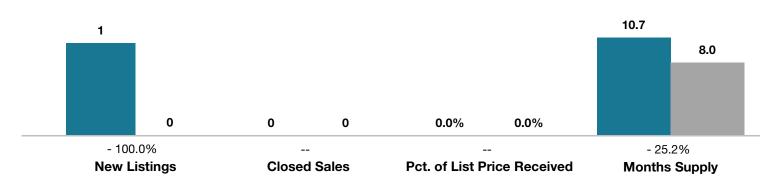
## **San Luis Valley**

	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
New Listings	1	0	- 100.0%	19	8	- 57.9%
Closed Sales	0	0		7	5	- 28.6%
Median Sales Price*	\$0	\$0		\$95,000	\$70,000	- 26.3%
Average Sales Price*	\$0	\$0		\$89,431	\$80,500	- 10.0%
Percent of List Price Received*	0.0%	0.0%		95.5%	92.4%	- 3.2%
Days on Market Until Sale	0	0		139	81	- 41.7%
Inventory of Homes for Sale	15	8	- 46.7%			
Months Supply of Inventory	10.7	8.0	- 25.2%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## December





## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS –



