

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



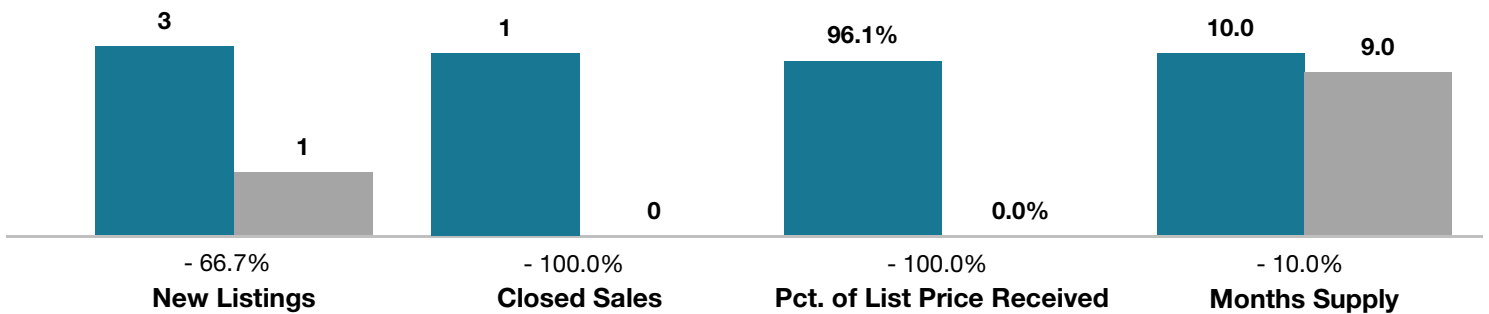
San Luis Valley

Key Metrics	November			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
New Listings	3	1	- 66.7%	18	8	- 55.6%
Closed Sales	1	0	- 100.0%	7	5	- 28.6%
Median Sales Price*	\$110,000	\$0	- 100.0%	\$95,000	\$70,000	- 26.3%
Average Sales Price*	\$110,000	\$0	- 100.0%	\$89,431	\$80,500	- 10.0%
Percent of List Price Received*	96.1%	0.0%	- 100.0%	95.5%	92.4%	- 3.2%
Days on Market Until Sale	45	0	- 100.0%	139	81	- 41.7%
Inventory of Homes for Sale	14	9	- 35.7%	--	--	--
Months Supply of Inventory	10.0	9.0	- 10.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS —
San Luis Valley —

