## **Local Market Update for April 2017**



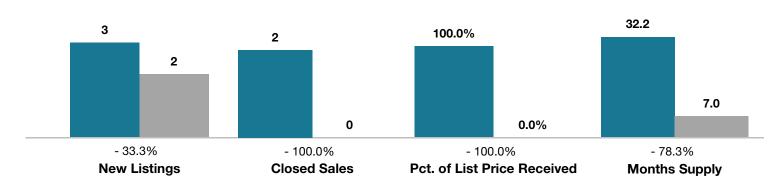


## **San Luis Valley**

	April			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 4-2016	Thru 4-2017	Percent Change from Previous Year
New Listings	3	2	- 33.3%	6	2	- 66.7%
Closed Sales	2	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$122,500	\$0	- 100.0%	\$65,750	\$117,500	+ 78.7%
Average Sales Price*	\$122,500	\$0	- 100.0%	\$76,000	\$117,500	+ 54.6%
Percent of List Price Received*	100.0%	0.0%	- 100.0%	93.0%	95.1%	+ 2.3%
Days on Market Until Sale	146	0	- 100.0%	223	80	- 64.1%
Inventory of Homes for Sale	59	7	- 88.1%			
Months Supply of Inventory	32.2	7.0	- 78.3%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**April** = 2016 = 2017



## Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

San Luis Valley -

