Local Market Update for August 2018



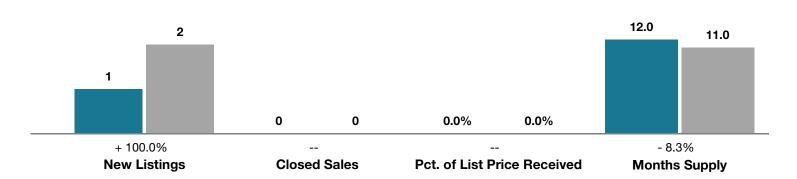


San Luis Valley

	August			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 8-2017	Thru 8-2018	Percent Change from Previous Year
New Listings	1	2	+ 100.0%	7	13	+ 85.7%
Closed Sales	0	0		4	2	- 50.0%
Median Sales Price*	\$0	\$0		\$74,750	\$103,000	+ 37.8%
Average Sales Price*	\$0	\$0		\$92,375	\$103,000	+ 11.5%
Percent of List Price Received*	0.0%	0.0%		94.4%	90.6%	- 4.0%
Days on Market Until Sale	0	0		59	143	+ 142.4%
Inventory of Homes for Sale	12	11	- 8.3%			
Months Supply of Inventory	12.0	11.0	- 8.3%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

August = 2017 = 2018



Historical Median Sales Price Rolling 12-Month Calculation

Entire MLS -

San Luis Valley -

