

Local Market Update for July 2018

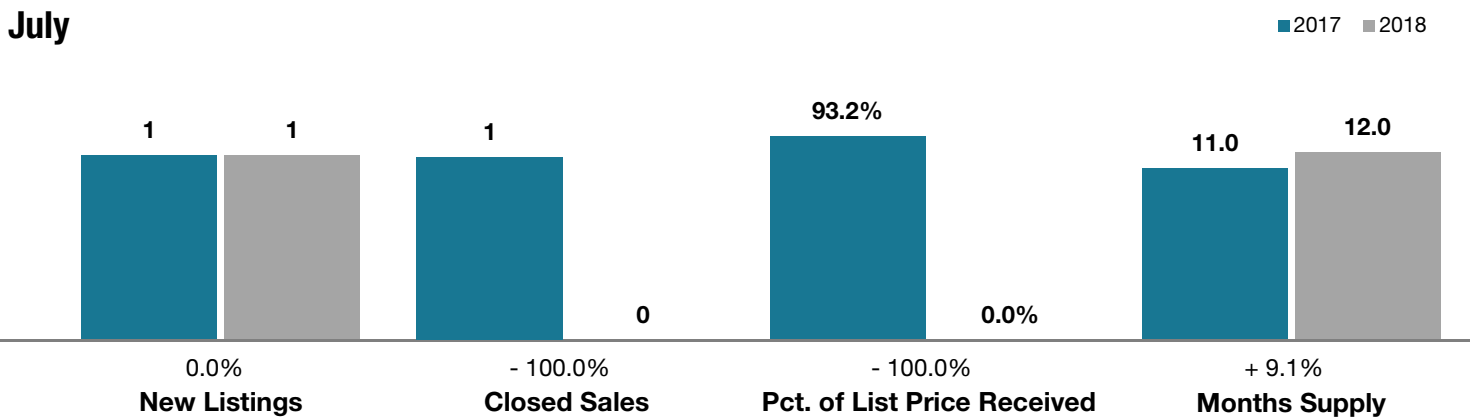
A Research Tool Provided by the Colorado Association of REALTORS®



San Luis Valley

Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 7-2017	Thru 7-2018	Percent Change from Previous Year
New Listings	1	1	0.0%	6	11	+ 83.3%
Closed Sales	1	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$55,000	\$0	- 100.0%	\$74,750	\$103,000	+ 37.8%
Average Sales Price*	\$55,000	\$0	- 100.0%	\$92,375	\$103,000	+ 11.5%
Percent of List Price Received*	93.2%	0.0%	- 100.0%	94.4%	90.6%	- 4.0%
Days on Market Until Sale	67	0	- 100.0%	59	143	+ 142.4%
Inventory of Homes for Sale	11	12	+ 9.1%	--	--	--
Months Supply of Inventory	11.0	12.0	+ 9.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

