

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

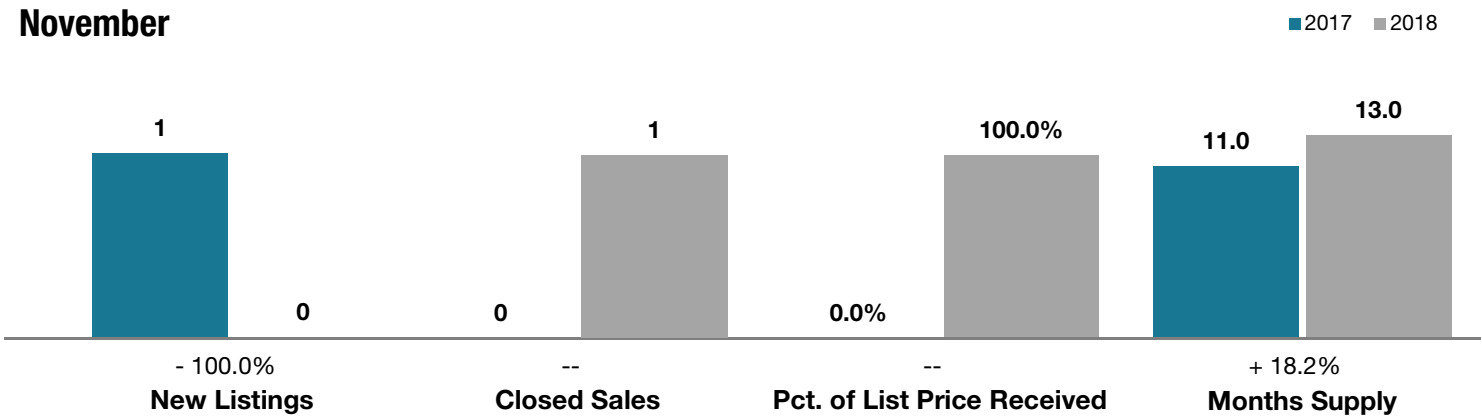


San Luis Valley

Key Metrics	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
New Listings	1	0	- 100.0%	8	21	+ 162.5%
Closed Sales	0	1	--	5	3	- 40.0%
Median Sales Price*	\$0	\$59,995	--	\$70,000	\$59,995	- 14.3%
Average Sales Price*	\$0	\$59,995	--	\$80,500	\$88,665	+ 10.1%
Percent of List Price Received*	0.0%	100.0%	--	92.4%	93.7%	+ 1.4%
Days on Market Until Sale	0	17	--	81	101	+ 24.7%
Inventory of Homes for Sale	11	13	+ 18.2%	--	--	--
Months Supply of Inventory	11.0	13.0	+ 18.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

