

Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

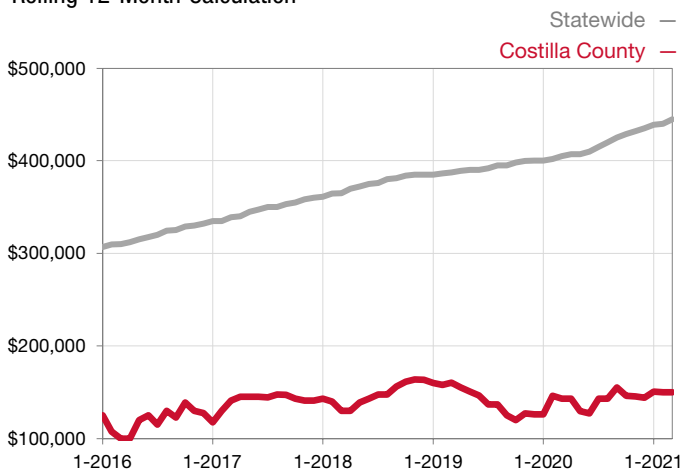
Single Family	March			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year
Key Metrics						
New Listings	6	6	0.0%	13	18	+ 38.5%
Sold Listings	4	4	0.0%	6	15	+ 150.0%
Median Sales Price*	\$119,950	\$99,950	- 16.7%	\$122,950	\$185,000	+ 50.5%
Average Sales Price*	\$177,975	\$113,475	- 36.2%	\$174,150	\$180,573	+ 3.7%
Percent of List Price Received*	93.9%	92.8%	- 1.2%	91.9%	95.5%	+ 3.9%
Days on Market Until Sale	44	90	+ 104.5%	61	86	+ 41.0%
Inventory of Homes for Sale	53	21	- 60.4%	--	--	--
Months Supply of Inventory	16.3	3.0	- 81.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$313,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$313,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	95.0%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

