

Local Market Update for April 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	April			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 04-2020	Thru 04-2021	Percent Change from Previous Year
Key Metrics						
New Listings	2	8	+ 300.0%	9	16	+ 77.8%
Sold Listings	2	2	0.0%	4	9	+ 125.0%
Median Sales Price*	\$117,550	\$271,000	+ 130.5%	\$135,500	\$242,682	+ 79.1%
Average Sales Price*	\$117,550	\$271,000	+ 130.5%	\$152,525	\$365,131	+ 139.4%
Percent of List Price Received*	93.7%	98.4%	+ 5.0%	96.3%	94.8%	- 1.6%
Days on Market Until Sale	85	54	- 36.5%	70	189	+ 170.0%
Inventory of Homes for Sale	27	16	- 40.7%	--	--	--
Months Supply of Inventory	9.3	5.1	- 45.2%	--	--	--

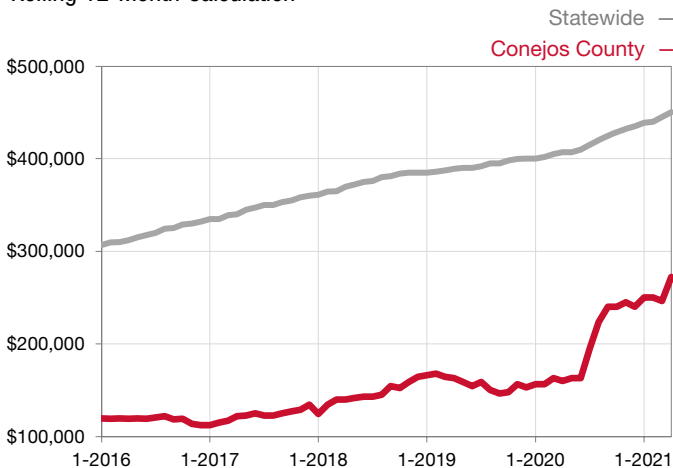
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 04-2020	Thru 04-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

