

# Local Market Update for April 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

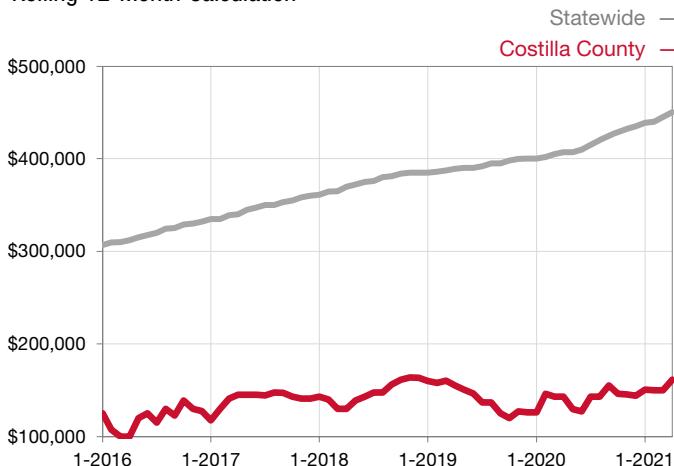
Single Family	April			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 04-2020	Thru 04-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	6	8	+ 33.3%	19	26	+ 36.8%
Sold Listings	2	5	+ 150.0%	8	20	+ 150.0%
Median Sales Price*	\$127,250	<b>\$298,700</b>	+ 134.7%	\$127,250	<b>\$209,500</b>	+ 64.6%
Average Sales Price*	\$127,250	<b>\$306,810</b>	+ 141.1%	\$162,425	<b>\$212,133</b>	+ 30.6%
Percent of List Price Received*	90.0%	<b>98.8%</b>	+ 9.8%	91.4%	<b>96.3%</b>	+ 5.4%
Days on Market Until Sale	92	<b>218</b>	+ 137.0%	69	<b>121</b>	+ 75.4%
Inventory of Homes for Sale	50	<b>22</b>	- 56.0%	--	--	--
Months Supply of Inventory	15.4	<b>3.1</b>	- 79.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 04-2020	Thru 04-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.0%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

