

# Local Market Update for May 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	May			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 05-2020	Thru 05-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	7	- 22.2%	18	23	+ 27.8%
Sold Listings	2	1	- 50.0%	6	10	+ 66.7%
Median Sales Price*	\$875,000	<b>\$25,000</b>	- 97.1%	\$188,000	<b>\$203,841</b>	+ 8.4%
Average Sales Price*	\$875,000	<b>\$25,000</b>	- 97.1%	\$393,350	<b>\$331,118</b>	- 15.8%
Percent of List Price Received*	92.9%	<b>54.9%</b>	- 40.9%	95.2%	<b>90.8%</b>	- 4.6%
Days on Market Until Sale	276	<b>641</b>	+ 132.2%	138	<b>234</b>	+ 69.6%
Inventory of Homes for Sale	29	<b>16</b>	- 44.8%	--	--	--
Months Supply of Inventory	10.7	<b>5.2</b>	- 51.4%	--	--	--

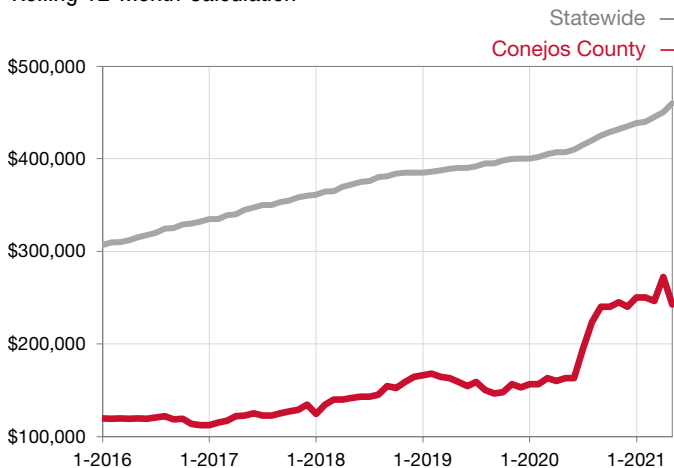
\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 05-2020	Thru 05-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

