Local Market Update for June 2021



A Research Tool Provided by the Colorado Association of REALTORS®

Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family		June			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 06-2020	Thru 06-2021	Percent Change from Previous Year	
New Listings	18	10	- 44.4%	45	48	+ 6.7%	
Sold Listings	6	7	+ 16.7%	19	32	+ 68.4%	
Median Sales Price*	\$108,500	\$200,000	+ 84.3%	\$125,000	\$204,500	+ 63.6%	
Average Sales Price*	\$136,150	\$222,000	+ 63.1%	\$143,226	\$209,770	+ 46.5%	
Percent of List Price Received*	97.5%	99.4%	+ 1.9%	93.4%	97.2%	+ 4.1%	
Days on Market Until Sale	96	117	+ 21.9%	98	120	+ 22.4%	
Inventory of Homes for Sale	55	30	- 45.5%				
Months Supply of Inventory	14.3	4.1	- 71.3%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		June			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 06-2020	Thru 06-2021	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		1	0	- 100.0%		
Median Sales Price*	\$0	\$0		\$313,500	\$0	- 100.0%		
Average Sales Price*	\$0	\$0		\$313,500	\$0	- 100.0%		
Percent of List Price Received*	0.0%	0.0%		95.0%	0.0%	- 100.0%		
Days on Market Until Sale	0	0		488	0	- 100.0%		
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

