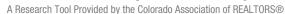
Local Market Update for May 2021





Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	May			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 05-2020	Thru 05-2021	Percent Change from Previous Year	
New Listings	7	12	+ 71.4%	27	38	+ 40.7%	
Sold Listings	5	5	0.0%	13	25	+ 92.3%	
Median Sales Price*	\$110,000	\$209,000	+ 90.0%	\$125,000	\$209,000	+ 67.2%	
Average Sales Price*	\$121,000	\$183,200	+ 51.4%	\$146,492	\$206,346	+ 40.9%	
Percent of List Price Received*	91.7%	97.6%	+ 6.4%	91.5%	96.6%	+ 5.6%	
Days on Market Until Sale	148	119	- 19.6%	99	121	+ 22.2%	
Inventory of Homes for Sale	49	27	- 44.9%				
Months Supply of Inventory	13.7	3.8	- 72.3%				

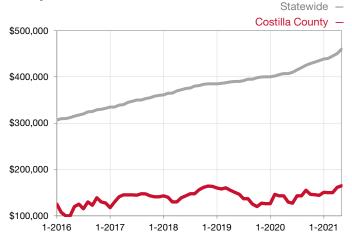
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	May			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 05-2020	Thru 05-2021	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		1	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$313,500	\$0	- 100.0%	
Average Sales Price*	\$0	\$0		\$313,500	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		95.0%	0.0%	- 100.0%	
Days on Market Until Sale	0	0		488	0	- 100.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

