

Local Market Update for July 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

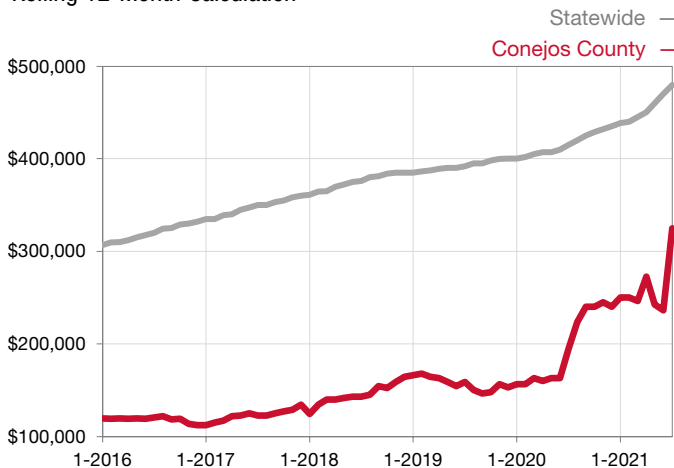
Single Family	July			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year
Key Metrics						
New Listings	7	4	- 42.9%	33	36	+ 9.1%
Sold Listings	3	10	+ 233.3%	11	23	+ 109.1%
Median Sales Price*	\$295,000	\$410,000	+ 39.0%	\$240,000	\$380,000	+ 58.3%
Average Sales Price*	\$245,000	\$538,190	+ 119.7%	\$344,545	\$406,221	+ 17.9%
Percent of List Price Received*	89.8%	97.0%	+ 8.0%	92.1%	94.5%	+ 2.6%
Days on Market Until Sale	177	65	- 63.3%	161	136	- 15.5%
Inventory of Homes for Sale	33	18	- 45.5%	--	--	--
Months Supply of Inventory	12.2	4.8	- 60.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

