

Local Market Update for July 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

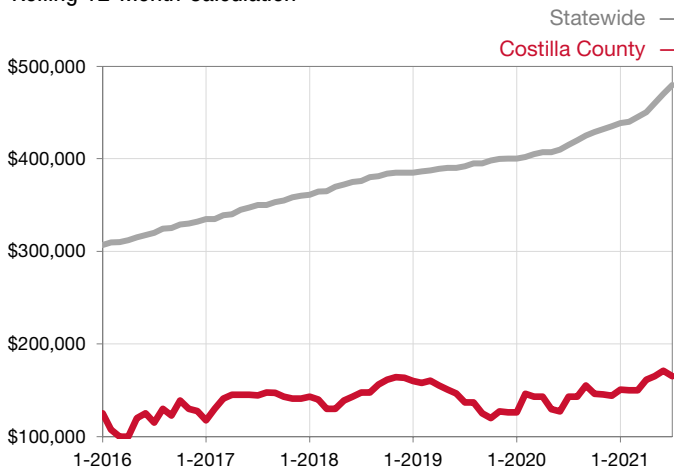
Single Family	July			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year
Key Metrics						
New Listings	10	6	- 40.0%	55	54	- 1.8%
Sold Listings	11	5	- 54.5%	30	37	+ 23.3%
Median Sales Price*	\$225,000	\$153,000	- 32.0%	\$138,950	\$195,000	+ 40.3%
Average Sales Price*	\$224,545	\$185,580	- 17.4%	\$173,043	\$206,501	+ 19.3%
Percent of List Price Received*	97.3%	94.0%	- 3.4%	94.8%	96.8%	+ 2.1%
Days on Market Until Sale	168	90	- 46.4%	124	116	- 6.5%
Inventory of Homes for Sale	49	28	- 42.9%	--	--	--
Months Supply of Inventory	11.5	4.1	- 64.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$313,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$313,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	95.0%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

