

# Local Market Update for July 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

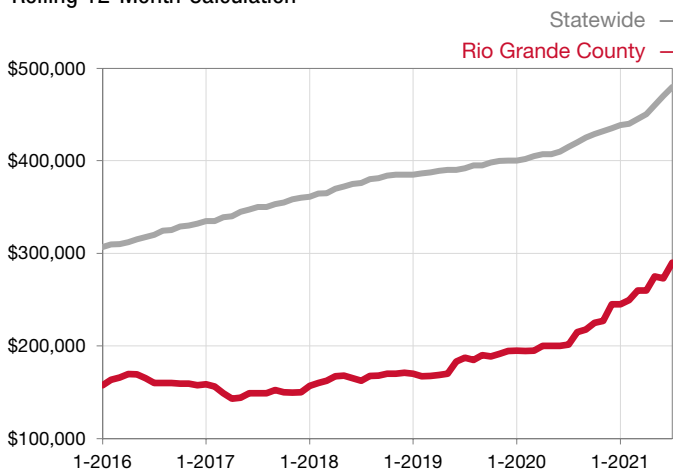
Single Family	July			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	28	30	+ 7.1%	116	127	+ 9.5%
Sold Listings	18	14	- 22.2%	79	95	+ 20.3%
Median Sales Price*	\$207,500	<b>\$307,500</b>	+ 48.2%	\$201,500	<b>\$296,000</b>	+ 46.9%
Average Sales Price*	\$258,500	<b>\$397,071</b>	+ 53.6%	\$252,492	<b>\$363,440</b>	+ 43.9%
Percent of List Price Received*	94.5%	<b>99.4%</b>	+ 5.2%	94.6%	<b>97.8%</b>	+ 3.4%
Days on Market Until Sale	129	76	- 41.1%	145	120	- 17.2%
Inventory of Homes for Sale	89	51	- 42.7%	--	--	--
Months Supply of Inventory	6.7	3.3	- 50.7%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 07-2020	Thru 07-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	2	3	+ 50.0%
Sold Listings	2	0	- 100.0%	3	5	+ 66.7%
Median Sales Price*	\$342,000	<b>\$0</b>	- 100.0%	\$335,000	<b>\$355,000</b>	+ 6.0%
Average Sales Price*	\$342,000	<b>\$0</b>	- 100.0%	\$339,667	<b>\$350,800</b>	+ 3.3%
Percent of List Price Received*	93.9%	<b>0.0%</b>	- 100.0%	94.1%	<b>96.9%</b>	+ 3.0%
Days on Market Until Sale	212	0	- 100.0%	247	96	- 61.1%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.6	0.0	- 100.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

