

# Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®

## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

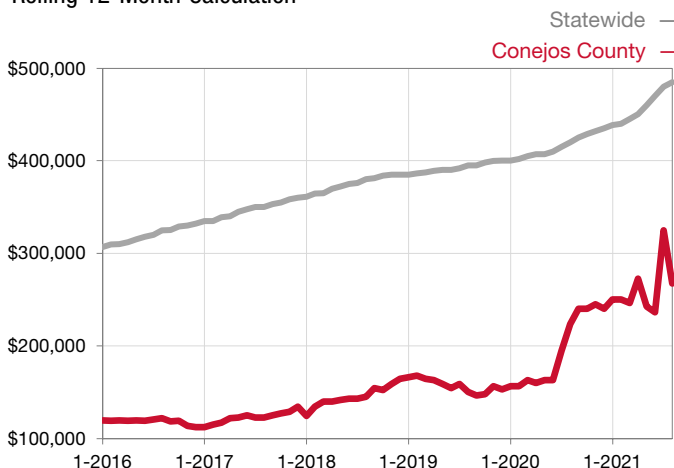
Single Family	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	5	9	+ 80.0%	38	45	+ 18.4%
Sold Listings	1	4	+ 300.0%	12	27	+ 125.0%
Median Sales Price*	\$437,500	<b>\$115,000</b>	- 73.7%	\$245,000	<b>\$285,000</b>	+ 16.3%
Average Sales Price*	\$437,500	<b>\$134,750</b>	- 69.2%	\$352,292	<b>\$366,003</b>	+ 3.9%
Percent of List Price Received*	100.0%	<b>98.1%</b>	- 1.9%	92.7%	<b>95.0%</b>	+ 2.5%
Days on Market Until Sale	67	10	- 85.1%	154	117	- 24.0%
Inventory of Homes for Sale	29	20	- 31.0%	--	--	--
Months Supply of Inventory	11.2	5.0	- 55.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

