

# Local Market Update for August 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

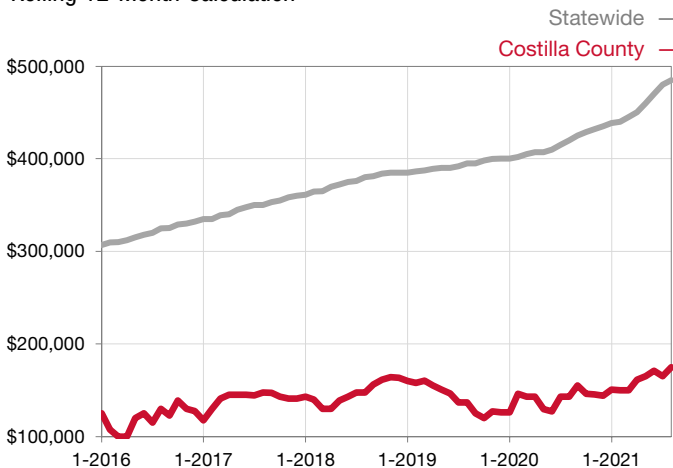
Single Family	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	7	8	+ 14.3%	62	62	0.0%
Sold Listings	11	3	- 72.7%	41	40	- 2.4%
Median Sales Price*	\$159,000	<b>\$290,000</b>	+ 82.4%	\$142,900	<b>\$197,500</b>	+ 38.2%
Average Sales Price*	\$173,439	<b>\$265,000</b>	+ 52.8%	\$173,149	<b>\$210,889</b>	+ 21.8%
Percent of List Price Received*	98.0%	<b>99.0%</b>	+ 1.0%	95.7%	<b>96.9%</b>	+ 1.3%
Days on Market Until Sale	145	8	- 94.5%	129	107	- 17.1%
Inventory of Homes for Sale	47	29	- 38.3%	--	--	--
Months Supply of Inventory	9.2	4.8	- 47.8%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 08-2020	Thru 08-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.0%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

