## **Local Market Update for August 2021**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!

## **Rio Grande County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family                   | August    |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2020      | 2021      | Percent Change<br>from Previous Year | Thru 08-2020 | Thru 08-2021 | Percent Change<br>from Previous Year |
| New Listings                    | 26        | 25        | - 3.8%                               | 142          | 152          | + 7.0%                               |
| Sold Listings                   | 18        | 20        | + 11.1%                              | 97           | 115          | + 18.6%                              |
| Median Sales Price*             | \$258,750 | \$282,500 | + 9.2%                               | \$212,500    | \$290,000    | + 36.5%                              |
| Average Sales Price*            | \$347,756 | \$315,910 | - 9.2%                               | \$270,354    | \$355,518    | + 31.5%                              |
| Percent of List Price Received* | 95.6%     | 98.3%     | + 2.8%                               | 94.8%        | 97.9%        | + 3.3%                               |
| Days on Market Until Sale       | 208       | 46        | - 77.9%                              | 157          | 108          | - 31.2%                              |
| Inventory of Homes for Sale     | 93        | 51        | - 45.2%                              |              |              |                                      |
| Months Supply of Inventory      | 6.8       | 3.2       | - 52.9%                              |              |              |                                      |

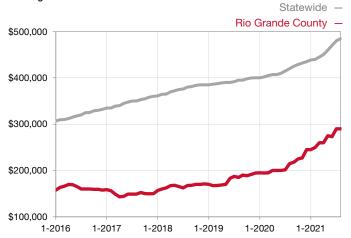
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | August |      |                                      | Year to Date |              |                                      |
|---------------------------------|--------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2020   | 2021 | Percent Change<br>from Previous Year | Thru 08-2020 | Thru 08-2021 | Percent Change<br>from Previous Year |
| New Listings                    | 1      | 0    | - 100.0%                             | 3            | 3            | 0.0%                                 |
| Sold Listings                   | 0      | 0    |                                      | 3            | 5            | + 66.7%                              |
| Median Sales Price*             | \$0    | \$0  |                                      | \$335,000    | \$355,000    | + 6.0%                               |
| Average Sales Price*            | \$0    | \$0  |                                      | \$339,667    | \$350,800    | + 3.3%                               |
| Percent of List Price Received* | 0.0%   | 0.0% |                                      | 94.1%        | 96.9%        | + 3.0%                               |
| Days on Market Until Sale       | 0      | 0    |                                      | 247          | 96           | - 61.1%                              |
| Inventory of Homes for Sale     | 2      | 0    | - 100.0%                             |              |              |                                      |
| Months Supply of Inventory      | 1.5    | 0.0  | - 100.0%                             |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

