## **Local Market Update for September 2021**





Not all agents are the same!



## **Chaffee County**

Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
New Listings	51	41	- 19.6%	438	454	+ 3.7%
Sold Listings	56	46	- 17.9%	337	384	+ 13.9%
Median Sales Price*	\$448,750	\$657,000	+ 46.4%	\$446,500	\$572,500	+ 28.2%
Average Sales Price*	\$510,998	\$709,419	+ 38.8%	\$487,299	\$646,574	+ 32.7%
Percent of List Price Received*	97.6%	99.4%	+ 1.8%	97.3%	99.2%	+ 2.0%
Days on Market Until Sale	56	28	- 50.0%	77	33	- 57.1%
Inventory of Homes for Sale	127	67	- 47.2%			
Months Supply of Inventory	3.5	1.5	- 57.1%			

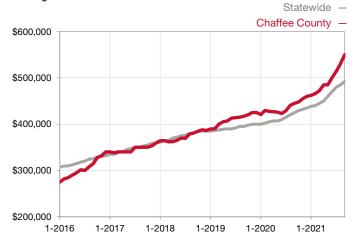
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
New Listings	9	5	- 44.4%	105	83	- 21.0%
Sold Listings	22	4	- 81.8%	94	71	- 24.5%
Median Sales Price*	\$341,500	\$536,250	+ 57.0%	\$320,000	\$401,000	+ 25.3%
Average Sales Price*	\$356,118	\$515,375	+ 44.7%	\$352,903	\$431,901	+ 22.4%
Percent of List Price Received*	100.0%	98.8%	- 1.2%	99.1%	100.5%	+ 1.4%
Days on Market Until Sale	52	11	- 78.8%	51	12	- 76.5%
Inventory of Homes for Sale	9	7	- 22.2%			
Months Supply of Inventory	0.9	0.9	0.0%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

