

# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

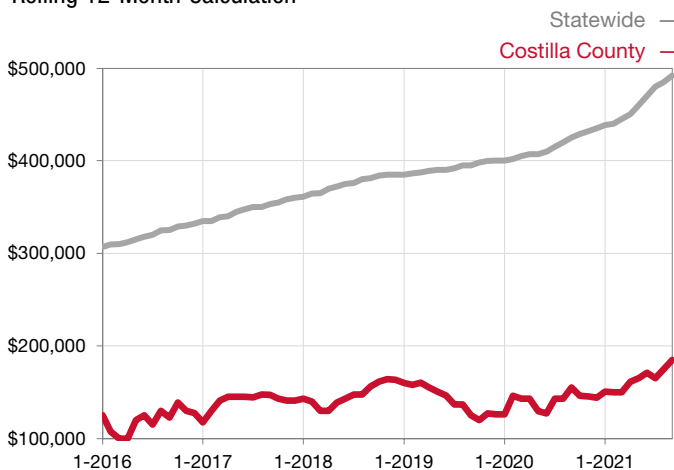
Single Family	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	9	6	- 33.3%	71	68	- 4.2%
Sold Listings	8	7	- 12.5%	49	47	- 4.1%
Median Sales Price*	\$167,450	<b>\$250,000</b>	+ 49.3%	\$155,000	<b>\$209,000</b>	+ 34.8%
Average Sales Price*	\$199,831	<b>\$233,043</b>	+ 16.6%	\$177,506	<b>\$214,188</b>	+ 20.7%
Percent of List Price Received*	92.6%	<b>93.0%</b>	+ 0.4%	95.2%	<b>96.3%</b>	+ 1.2%
Days on Market Until Sale	103	<b>38</b>	- 63.1%	125	<b>96</b>	- 23.2%
Inventory of Homes for Sale	47	<b>28</b>	- 40.4%	--	--	--
Months Supply of Inventory	8.7	<b>4.7</b>	- 46.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.0%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

