Local Market Update for September 2021





Not all agents are the same!



Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	September			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
New Listings	25	17	- 32.0%	167	167	0.0%
Sold Listings	15	15	0.0%	112	130	+ 16.1%
Median Sales Price*	\$300,000	\$339,000	+ 13.0%	\$215,000	\$290,000	+ 34.9%
Average Sales Price*	\$363,500	\$425,807	+ 17.1%	\$282,941	\$363,691	+ 28.5%
Percent of List Price Received*	94.7%	97.4%	+ 2.9%	94.8%	97.8%	+ 3.2%
Days on Market Until Sale	205	111	- 45.9%	163	108	- 33.7%
Inventory of Homes for Sale	85	52	- 38.8%			
Months Supply of Inventory	6.6	3.3	- 50.0%			

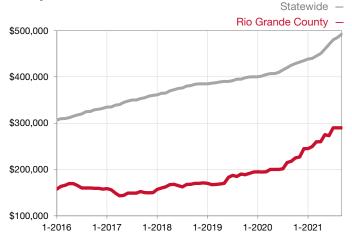
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
New Listings	1	0	- 100.0%	4	3	- 25.0%
Sold Listings	0	0		3	5	+ 66.7%
Median Sales Price*	\$0	\$0		\$335,000	\$355,000	+ 6.0%
Average Sales Price*	\$0	\$0		\$339,667	\$350,800	+ 3.3%
Percent of List Price Received*	0.0%	0.0%		94.1%	96.9%	+ 3.0%
Days on Market Until Sale	0	0		247	96	- 61.1%
Inventory of Homes for Sale	2	0	- 100.0%			
Months Supply of Inventory	1.5	0.0	- 100.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

