

Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

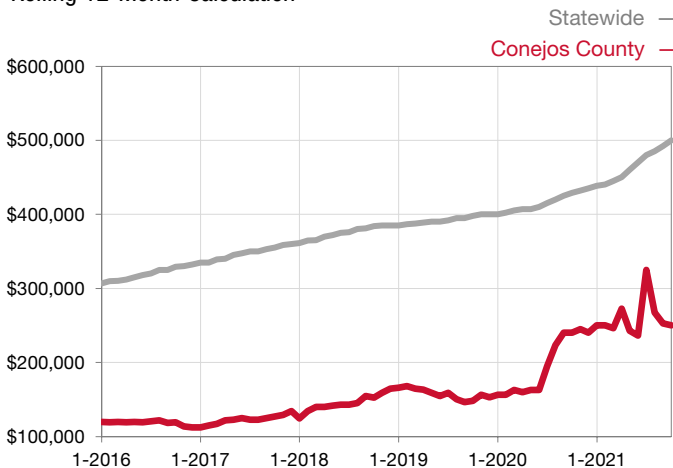
Single Family	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	5	2	- 60.0%	44	51	+ 15.9%
Sold Listings	4	4	0.0%	22	35	+ 59.1%
Median Sales Price*	\$315,000	\$180,000	- 42.9%	\$272,500	\$255,000	- 6.4%
Average Sales Price*	\$330,000	\$245,975	- 25.5%	\$347,545	\$372,171	+ 7.1%
Percent of List Price Received*	99.3%	99.5%	+ 0.2%	95.1%	95.1%	0.0%
Days on Market Until Sale	68	39	- 42.6%	115	110	- 4.3%
Inventory of Homes for Sale	22	16	- 27.3%	--	--	--
Months Supply of Inventory	7.6	4.2	- 44.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

