

# Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

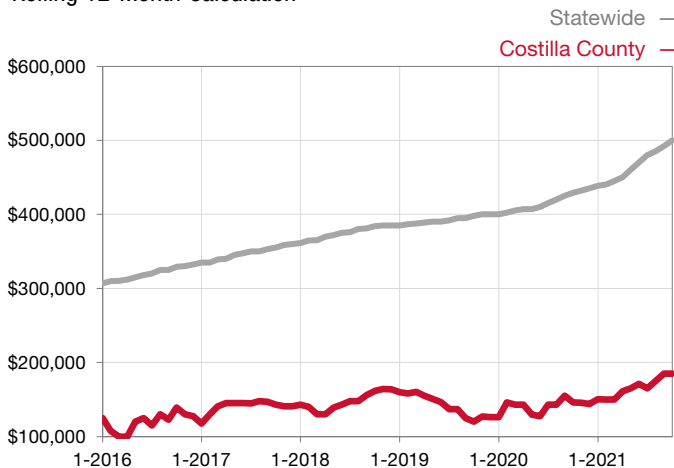
Single Family	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	4	6	+ 50.0%	75	74	- 1.3%
Sold Listings	7	7	0.0%	56	54	- 3.6%
Median Sales Price*	\$140,000	<b>\$164,000</b>	+ 17.1%	\$144,450	<b>\$197,000</b>	+ 36.4%
Average Sales Price*	\$152,429	<b>\$179,600</b>	+ 17.8%	\$174,371	<b>\$209,705</b>	+ 20.3%
Percent of List Price Received*	94.2%	<b>100.0%</b>	+ 6.2%	95.1%	<b>96.8%</b>	+ 1.8%
Days on Market Until Sale	70	<b>149</b>	+ 112.9%	118	<b>103</b>	- 12.7%
Inventory of Homes for Sale	43	<b>27</b>	- 37.2%	--	--	--
Months Supply of Inventory	7.9	<b>4.5</b>	- 43.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$313,500	<b>\$0</b>	- 100.0%
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	95.0%	<b>0.0%</b>	- 100.0%
Days on Market Until Sale	0	0	--	488	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

