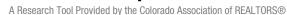
Local Market Update for November 2021





Not all agents are the same!





Lake County

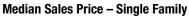
Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 11-2020 | Thru 11-2021 | Percent Change from Previous Year |
| New Listings | 13 | 15 | + 15.4% | 174 | 187 | + 7.5% |
| Sold Listings | 17 | 10 | - 41.2% | 139 | 147 | + 5.8% |
| Median Sales Price* | \$340,000 | \$600,500 | + 76.6% | \$328,000 | \$426,650 | + 30.1% |
| Average Sales Price* | \$419,327 | \$639,965 | + 52.6% | \$365,762 | \$507,056 | + 38.6% |
| Percent of List Price Received* | 96.2% | 101.0% | + 5.0% | 97.0% | 101.7% | + 4.8% |
| Days on Market Until Sale | 31 | 25 | - 19.4% | 49 | 21 | - 57.1% |
| Inventory of Homes for Sale | 21 | 9 | - 57.1% | | | |
| Months Supply of Inventory | 1.7 | 0.7 | - 58.8% | | | |

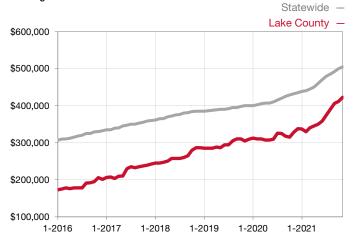
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | November | | | Year to Date | | |
|---------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 11-2020 | Thru 11-2021 | Percent Change from Previous Year |
| New Listings | 0 | 0 | | 7 | 14 | + 100.0% |
| Sold Listings | 0 | 0 | | 7 | 5 | - 28.6% |
| Median Sales Price* | \$0 | \$0 | | \$345,300 | \$380,000 | + 10.0% |
| Average Sales Price* | \$0 | \$0 | | \$264,900 | \$351,780 | + 32.8% |
| Percent of List Price Received* | 0.0% | 0.0% | | 97.2% | 99.3% | + 2.2% |
| Days on Market Until Sale | 0 | 0 | | 125 | 97 | - 22.4% |
| Inventory of Homes for Sale | 2 | 2 | 0.0% | | | |
| Months Supply of Inventory | 1.7 | 1.7 | 0.0% | | | |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

