

Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	7	8	+ 14.3%	191	188	- 1.6%
Sold Listings	15	11	- 26.7%	153	154	+ 0.7%
Median Sales Price*	\$385,000	\$365,000	- 5.2%	\$229,000	\$300,000	+ 31.0%
Average Sales Price*	\$407,400	\$374,682	- 8.0%	\$298,638	\$374,682	+ 25.5%
Percent of List Price Received*	95.9%	95.8%	- 0.1%	94.8%	97.7%	+ 3.1%
Days on Market Until Sale	203	95	- 53.2%	160	105	- 34.4%
Inventory of Homes for Sale	59	39	- 33.9%	--	--	--
Months Supply of Inventory	4.3	2.7	- 37.2%	--	--	--

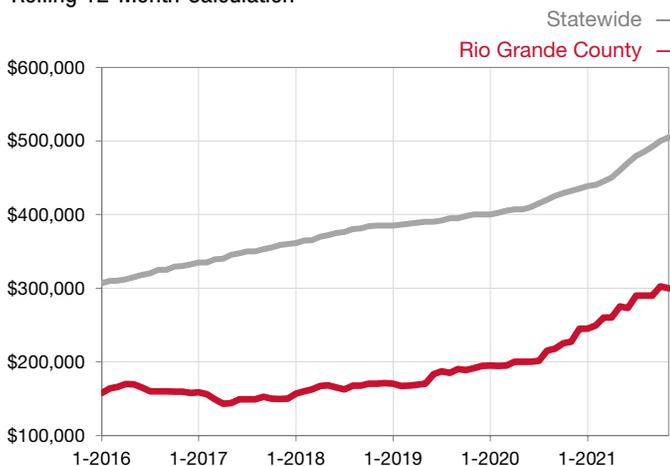
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	7	6	- 14.3%
Sold Listings	1	1	0.0%	5	7	+ 40.0%
Median Sales Price*	\$346,250	\$490,000	+ 41.5%	\$346,250	\$375,000	+ 8.3%
Average Sales Price*	\$346,250	\$490,000	+ 41.5%	\$343,050	\$381,286	+ 11.1%
Percent of List Price Received*	99.2%	99.0%	- 0.2%	95.7%	97.7%	+ 2.1%
Days on Market Until Sale	110	36	- 67.3%	178	83	- 53.4%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.6	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

