Local Market Update for December 2021





Not all agents are the same!





Costilla County

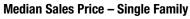
Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
New Listings	2	0	- 100.0%	81	79	- 2.5%
Sold Listings	9	5	- 44.4%	74	66	- 10.8%
Median Sales Price*	\$100,000	\$200,000	+ 100.0%	\$143,950	\$200,000	+ 38.9%
Average Sales Price*	\$162,544	\$192,300	+ 18.3%	\$171,516	\$224,073	+ 30.6%
Percent of List Price Received*	91.0%	98.4%	+ 8.1%	94.8%	97.0%	+ 2.3%
Days on Market Until Sale	157	33	- 79.0%	126	102	- 19.0%
Inventory of Homes for Sale	28	20	- 28.6%			
Months Supply of Inventory	4.5	3.6	- 20.0%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		1	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$313,500	\$0	- 100.0%	
Average Sales Price*	\$0	\$0		\$313,500	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		95.0%	0.0%	- 100.0%	
Days on Market Until Sale	0	0		488	0	- 100.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

