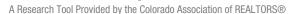
Local Market Update for December 2021





Not all agents are the same!





Rio Grande County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	December			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year	
New Listings	8	10	+ 25.0%	199	196	- 1.5%	
Sold Listings	19	10	- 47.4%	172	165	- 4.1%	
Median Sales Price*	\$276,000	\$376,000	+ 36.2%	\$245,000	\$302,500	+ 23.5%	
Average Sales Price*	\$342,293	\$477,350	+ 39.5%	\$303,489	\$383,231	+ 26.3%	
Percent of List Price Received*	93.8%	95.4%	+ 1.7%	94.7%	97.6%	+ 3.1%	
Days on Market Until Sale	106	98	- 7.5%	154	105	- 31.8%	
Inventory of Homes for Sale	49	35	- 28.6%				
Months Supply of Inventory	3.4	2.5	- 26.5%				

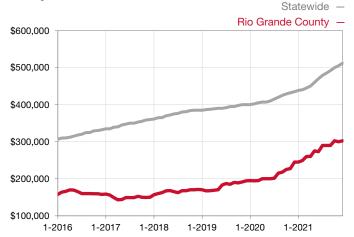
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year	
New Listings	1	0	- 100.0%	8	6	- 25.0%	
Sold Listings	3	0	- 100.0%	8	7	- 12.5%	
Median Sales Price*	\$395,000	\$0	- 100.0%	\$350,000	\$375,000	+ 7.1%	
Average Sales Price*	\$393,633	\$0	- 100.0%	\$362,019	\$381,286	+ 5.3%	
Percent of List Price Received*	99.3%	0.0%	- 100.0%	97.1%	97.7%	+ 0.6%	
Days on Market Until Sale	269	0	- 100.0%	212	83	- 60.8%	
Inventory of Homes for Sale	2	0	- 100.0%				
Months Supply of Inventory	1.3	0.0	- 100.0%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

