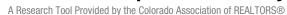
Local Market Update for January 2022





Not all agents are the same!

Costilla County

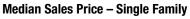
Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	January			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 01-2021	Thru 01-2022	Percent Change from Previous Year	
New Listings	10	1	- 90.0%	10	1	- 90.0%	
Sold Listings	5	2	- 60.0%	5	2	- 60.0%	
Median Sales Price*	\$265,000	\$262,390	- 1.0%	\$265,000	\$262,390	- 1.0%	
Average Sales Price*	\$241,780	\$262,390	+ 8.5%	\$241,780	\$262,390	+ 8.5%	
Percent of List Price Received*	97.1%	95.3%	- 1.9%	97.1%	95.3%	- 1.9%	
Days on Market Until Sale	160	99	- 38.1%	160	99	- 38.1%	
Inventory of Homes for Sale	33	17	- 48.5%				
Months Supply of Inventory	5.1	3.2	- 37.3%				

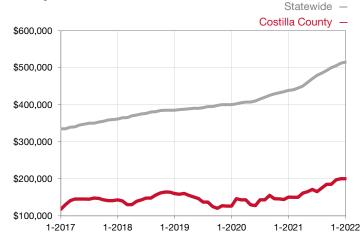
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 01-2021	Thru 01-2022	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

