## **Local Market Update for March 2022**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!



## **Rio Grande County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 03-2021	Thru 03-2022	Percent Change from Previous Year
New Listings	17	10	- 41.2%	42	28	- 33.3%
Sold Listings	20	10	- 50.0%	43	30	- 30.2%
Median Sales Price*	\$300,538	\$294,500	- 2.0%	\$250,000	\$336,500	+ 34.6%
Average Sales Price*	\$332,579	\$555,650	+ 67.1%	\$292,962	\$505,607	+ 72.6%
Percent of List Price Received*	97.8%	96.9%	- 0.9%	96.9%	97.0%	+ 0.1%
Days on Market Until Sale	110	111	+ 0.9%	118	109	- 7.6%
Inventory of Homes for Sale	45	28	- 37.8%			
Months Supply of Inventory	2.9	2.2	- 24.1%			

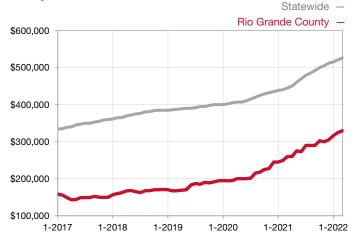
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 03-2021	Thru 03-2022	Percent Change from Previous Year
New Listings	3	0	- 100.0%	3	0	- 100.0%
Sold Listings	1	0	- 100.0%	3	1	- 66.7%
Median Sales Price*	\$375,000	\$0	- 100.0%	\$355,000	\$470,000	+ 32.4%
Average Sales Price*	\$375,000	\$0	- 100.0%	\$323,333	\$470,000	+ 45.4%
Percent of List Price Received*	98.7%	0.0%	- 100.0%	98.6%	102.2%	+ 3.7%
Days on Market Until Sale	126	0	- 100.0%	112	81	- 27.7%
Inventory of Homes for Sale	1	0	- 100.0%			
Months Supply of Inventory	0.7	0.0	- 100.0%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

