Local Market Update for July 2022



A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

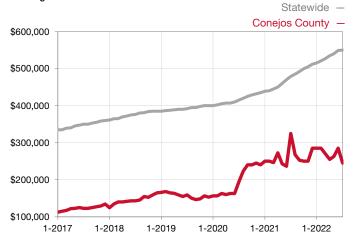
Single Family		July			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 07-2021	Thru 07-2022	Percent Change from Previous Year	
New Listings	4	13	+ 225.0%	35	40	+ 14.3%	
Sold Listings	10	4	- 60.0%	23	17	- 26.1%	
Median Sales Price*	\$410,000	\$550,000	+ 34.1%	\$380,000	\$235,000	- 38.2%	
Average Sales Price*	\$538,190	\$539,375	+ 0.2%	\$406,221	\$332,756	- 18.1%	
Percent of List Price Received*	97.0%	91.5%	- 5.7%	94.5%	94.8%	+ 0.3%	
Days on Market Until Sale	65	18	- 72.3%	136	67	- 50.7%	
Inventory of Homes for Sale	20	27	+ 35.0%				
Months Supply of Inventory	5.3	6.9	+ 30.2%				

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		July			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 07-2021	Thru 07-2022	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Average Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Days on Market Until Sale	0	0		0	0			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

