

Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

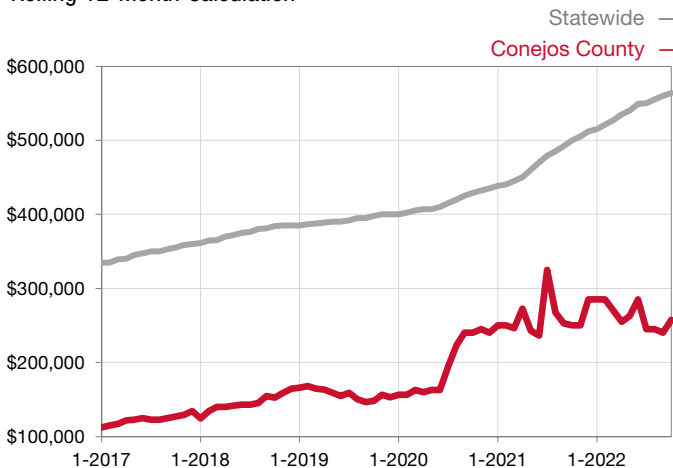
| Single Family | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2021 | 2022 | Percent Change from Previous Year | Thru 10-2021 | Thru 10-2022 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 2 | 4 | + 100.0% | 50 | 51 | + 2.0% |
| Sold Listings | 4 | 2 | - 50.0% | 35 | 24 | - 31.4% |
| Median Sales Price* | \$180,000 | \$366,000 | + 103.3% | \$255,000 | \$217,550 | - 14.7% |
| Average Sales Price* | \$245,975 | \$366,000 | + 48.8% | \$372,171 | \$327,035 | - 12.1% |
| Percent of List Price Received* | 99.5% | 94.9% | - 4.6% | 95.1% | 95.8% | + 0.7% |
| Days on Market Until Sale | 39 | 92 | + 135.9% | 110 | 59 | - 46.4% |
| Inventory of Homes for Sale | 17 | 22 | + 29.4% | -- | -- | -- |
| Months Supply of Inventory | 4.4 | 6.6 | + 50.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | October | | | Year to Date | | |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2021 | 2022 | Percent Change from Previous Year | Thru 10-2021 | Thru 10-2022 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

