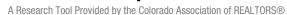
## **Local Market Update for October 2022**





Not all agents are the same!

## **Lake County**

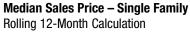
Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

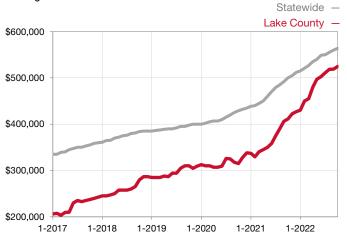
Single Family	October			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year	
New Listings	10	9	- 10.0%	173	151	- 12.7%	
Sold Listings	18	12	- 33.3%	137	126	- 8.0%	
Median Sales Price*	\$444,100	\$519,250	+ 16.9%	\$425,000	\$532,000	+ 25.2%	
Average Sales Price*	\$569,668	\$546,579	- 4.1%	\$497,354	\$568,901	+ 14.4%	
Percent of List Price Received*	101.0%	108.4%	+ 7.3%	101.7%	101.0%	- 0.7%	
Days on Market Until Sale	19	38	+ 100.0%	21	26	+ 23.8%	
Inventory of Homes for Sale	24	28	+ 16.7%				
Months Supply of Inventory	1.7	2.2	+ 29.4%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 10-2021	Thru 10-2022	Percent Change from Previous Year
New Listings	0	0		14	8	- 42.9%
Sold Listings	1	1	0.0%	5	11	+ 120.0%
Median Sales Price*	\$379,000	\$199,000	- 47.5%	\$380,000	\$625,000	+ 64.5%
Average Sales Price*	\$379,000	\$199,000	- 47.5%	\$351,780	\$550,725	+ 56.6%
Percent of List Price Received*	98.7%	100.0%	+ 1.3%	99.3%	104.0%	+ 4.7%
Days on Market Until Sale	79	31	- 60.8%	97	100	+ 3.1%
Inventory of Homes for Sale	6	3	- 50.0%			
Months Supply of Inventory	5.0	1.4	- 72.0%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





## Median Sales Price - Townhouse-Condo

