## Local Market Update for October 2022

A Research Tool Provided by the Colorado Association of REALTORS®



## **Rio Grande County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

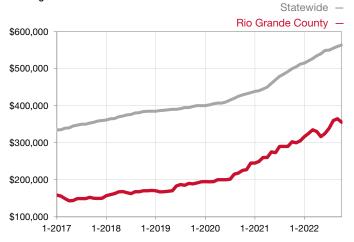
| Single Family                   |           | October   |                                      |              | Year to Date |                                      |  |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|--|
| Key Metrics                     | 2021      | 2022      | Percent Change<br>from Previous Year | Thru 10-2021 | Thru 10-2022 | Percent Change<br>from Previous Year |  |
| New Listings                    | 11        | 7         | - 36.4%                              | 178          | 140          | - 21.3%                              |  |
| Sold Listings                   | 13        | 10        | - 23.1%                              | 143          | 113          | - 21.0%                              |  |
| Median Sales Price*             | \$430,000 | \$342,500 | - 20.3%                              | \$300,000    | \$348,000    | + 16.0%                              |  |
| Average Sales Price*            | \$483,746 | \$378,050 | - 21.8%                              | \$374,682    | \$451,320    | + 20.5%                              |  |
| Percent of List Price Received* | 98.7%     | 92.4%     | - 6.4%                               | 97.9%        | 96.4%        | - 1.5%                               |  |
| Days on Market Until Sale       | 85        | 64        | - 24.7%                              | 106          | 96           | - 9.4%                               |  |
| Inventory of Homes for Sale     | 55        | 31        | - 43.6%                              |              |              |                                      |  |
| Months Supply of Inventory      | 3.7       | 2.7       | - 27.0%                              |              |              |                                      |  |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | October   |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2021      | 2022      | Percent Change<br>from Previous Year | Thru 10-2021 | Thru 10-2022 | Percent Change<br>from Previous Year |
| New Listings                    | 1         | 3         | + 200.0%                             | 5            | 9            | + 80.0%                              |
| Sold Listings                   | 1         | 2         | + 100.0%                             | 6            | 6            | 0.0%                                 |
| Median Sales Price*             | \$425,000 | \$549,250 | + 29.2%                              | \$365,000    | \$534,000    | + 46.3%                              |
| Average Sales Price*            | \$425,000 | \$549,250 | + 29.2%                              | \$363,167    | \$491,000    | + 35.2%                              |
| Percent of List Price Received* | 100.0%    | 94.0%     | - 6.0%                               | 97.4%        | 96.9%        | - 0.5%                               |
| Days on Market Until Sale       | 64        | 49        | - 23.4%                              | 90           | 58           | - 35.6%                              |
| Inventory of Homes for Sale     | 0         | 3         |                                      |              |              |                                      |
| Months Supply of Inventory      | 0.0       | 2.1       |                                      |              |              |                                      |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price – Single Family Rolling 12-Month Calculation



## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

