

# Local Market Update for December 2022

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

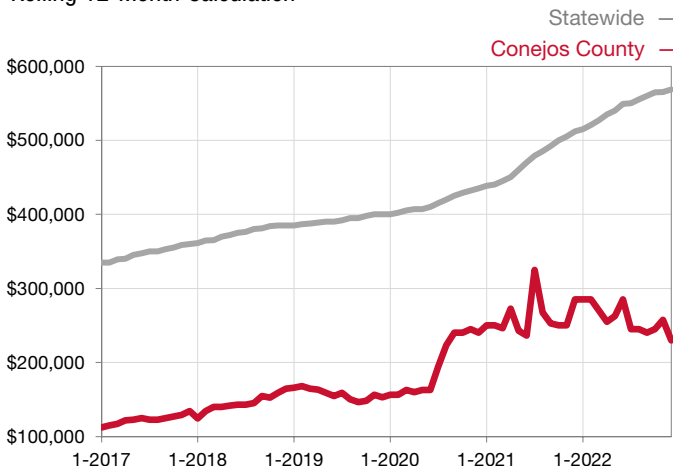
Single Family	December			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1	1	0.0%	54	55	+ 1.9%
Sold Listings	6	5	- 16.7%	41	31	- 24.4%
Median Sales Price*	\$317,500	<b>\$230,000</b>	- 27.6%	\$285,000	<b>\$230,000</b>	- 19.3%
Average Sales Price*	\$740,833	<b>\$232,600</b>	- 68.6%	\$426,122	<b>\$309,253</b>	- 27.4%
Percent of List Price Received*	95.5%	<b>94.1%</b>	- 1.5%	95.1%	<b>95.6%</b>	+ 0.5%
Days on Market Until Sale	139	<b>68</b>	- 51.1%	114	<b>60</b>	- 47.4%
Inventory of Homes for Sale	12	<b>18</b>	+ 50.0%	--	--	--
Months Supply of Inventory	3.2	<b>5.8</b>	+ 81.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

