Local Market Update for December 2022

A Research Tool Provided by the Colorado Association of REALTORS®



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

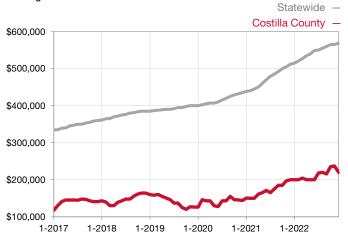
Single Family	December			Year to Date		
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year
New Listings	0	5		79	95	+ 20.3%
Sold Listings	5	6	+ 20.0%	66	57	- 13.6%
Median Sales Price*	\$200,000	\$124,500	- 37.8%	\$200,000	\$220,000	+ 10.0%
Average Sales Price*	\$192,300	\$146,428	- 23.9%	\$224,073	\$256,957	+ 14.7%
Percent of List Price Received*	98.4%	98.0%	- 0.4%	97.0%	94.5%	- 2.6%
Days on Market Until Sale	33	45	+ 36.4%	102	55	- 46.1%
Inventory of Homes for Sale	23	32	+ 39.1%			
Months Supply of Inventory	4.2	6.7	+ 59.5%			

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo		December			Year to Date			
Key Metrics	2021	2022	Percent Change from Previous Year	Thru 12-2021	Thru 12-2022	Percent Change from Previous Year		
New Listings	0	0		0	0			
Sold Listings	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Average Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Days on Market Until Sale	0	0		0	0			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

