## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | March |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year |
| New Listings | 6 | 9 | + 50.0\% | 16 | 15 | -6.3\% |
| Sold Listings | 5 | 4 | - 20.0\% | 9 | 9 | 0.0\% |
| Median Sales Price* | \$200,000 | \$191,000 | - 4.5\% | \$200,000 | \$160,000 | - 20.0\% |
| Average Sales Price* | \$243,900 | \$239,625 | -1.8\% | \$239,642 | \$249,044 | + 3.9\% |
| Percent of List Price Received* | 97.3\% | 94.7\% | - 2.7\% | 94.8\% | 93.7\% | - 1.2\% |
| Days on Market Until Sale | 111 | 92 | - 17.1\% | 108 | 108 | 0.0\% |
| Inventory of Homes for Sale | 21 | 32 | + 52.4\% | -- | -- | -- |
| Months Supply of Inventory | 4.2 | 6.1 | + 45.2\% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0\% | 0.0\% | -- | 0.0\% | 0.0\% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation


Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation


