

Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Saguache County

Contact the REALTORS® of Central Colorado, Pagosa Springs Area Association of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 9 | 10 | + 11.1% | 25 | 21 | - 16.0% |
| Sold Listings | 6 | 8 | + 33.3% | 15 | 15 | 0.0% |
| Median Sales Price* | \$317,500 | \$381,500 | + 20.2% | \$300,000 | \$374,900 | + 25.0% |
| Average Sales Price* | \$349,425 | \$345,500 | - 1.1% | \$311,303 | \$339,160 | + 8.9% |
| Percent of List Price Received* | 97.6% | 94.4% | - 3.3% | 96.5% | 95.2% | - 1.3% |
| Days on Market Until Sale | 78 | 132 | + 69.2% | 77 | 112 | + 45.5% |
| Inventory of Homes for Sale | 41 | 48 | + 17.1% | -- | -- | -- |
| Months Supply of Inventory | 3.6 | 6.1 | + 69.4% | -- | -- | -- |

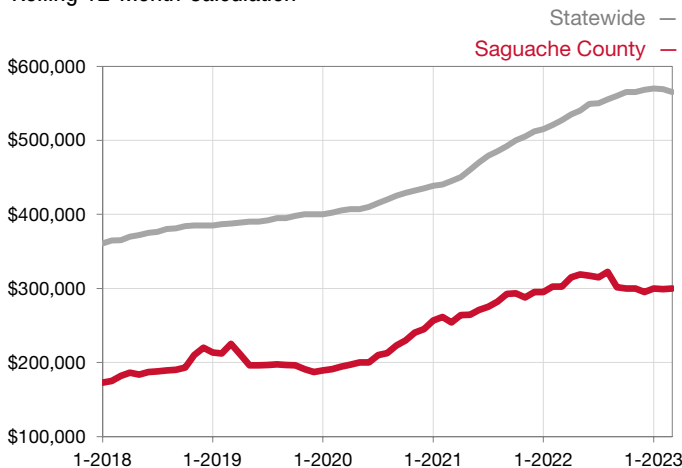
* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | March | | | Year to Date | | |
|---------------------------------|-------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2022 | 2023 | Percent Change from Previous Year | Thru 03-2022 | Thru 03-2023 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| New Listings | 0 | 1 | -- | 0 | 1 | -- |
| Sold Listings | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 1 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

