

Local Market Update for April 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

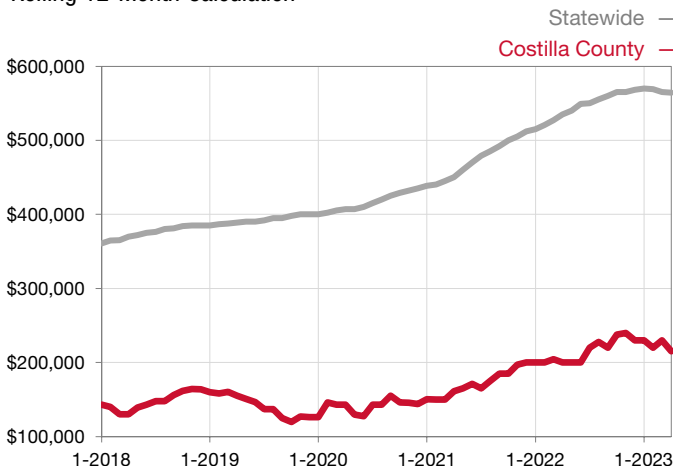
Single Family	April			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year
Key Metrics						
New Listings	4	16	+ 300.0%	20	31	+ 55.0%
Sold Listings	6	3	- 50.0%	15	12	- 20.0%
Median Sales Price*	\$279,889	\$215,000	- 23.2%	\$250,000	\$197,000	- 21.2%
Average Sales Price*	\$299,963	\$211,333	- 29.5%	\$263,770	\$239,617	- 9.2%
Percent of List Price Received*	95.2%	94.9%	- 0.3%	94.9%	94.0%	- 0.9%
Days on Market Until Sale	94	119	+ 26.6%	103	111	+ 7.8%
Inventory of Homes for Sale	20	37	+ 85.0%	--	--	--
Months Supply of Inventory	3.9	7.4	+ 89.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

