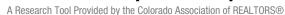
## **Local Market Update for April 2023**







## **Lake County**

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	10	9	- 10.0%	45	36	- 20.0%	
Sold Listings	7	7	0.0%	46	26	- 43.5%	
Median Sales Price*	\$849,000	\$450,000	- 47.0%	\$548,000	\$511,000	- 6.8%	
Average Sales Price*	\$768,286	\$514,515	- 33.0%	\$591,513	\$530,966	- 10.2%	
Percent of List Price Received*	100.5%	102.6%	+ 2.1%	100.4%	98.0%	- 2.4%	
Days on Market Until Sale	19	28	+ 47.4%	28	50	+ 78.6%	
Inventory of Homes for Sale	15	25	+ 66.7%				
Months Supply of Inventory	1.0	2.5	+ 150.0%				

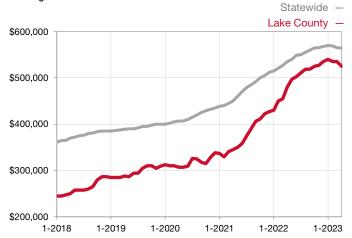
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 04-2022	Thru 04-2023	Percent Change from Previous Year	
New Listings	0	0		1	3	+ 200.0%	
Sold Listings	0	0		1	1	0.0%	
Median Sales Price*	\$0	\$0		\$622,000	\$260,000	- 58.2%	
Average Sales Price*	\$0	\$0		\$622,000	\$260,000	- 58.2%	
Percent of List Price Received*	0.0%	0.0%		99.5%	93.2%	- 6.3%	
Days on Market Until Sale	0	0		50	229	+ 358.0%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	1.0	0.8	- 20.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

1-2018

\$700,000 \$600,000 \$500,000 \$400,000 \$200,000

1-2020

1-2021

1-2022

1-2023

1-2019