

# Local Market Update for July 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



## Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

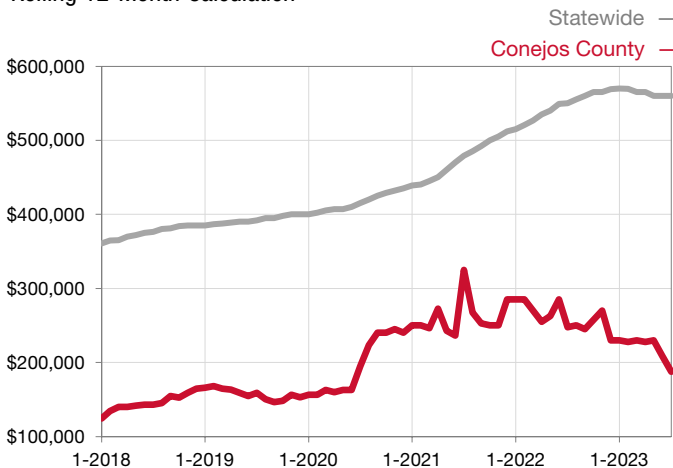
Single Family	July			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	12	5	- 58.3%	39	43	+ 10.3%
Sold Listings	5	1	- 80.0%	18	22	+ 22.2%
Median Sales Price*	\$460,000	<b>\$290,000</b>	- 37.0%	\$240,000	<b>\$182,825</b>	- 23.8%
Average Sales Price*	\$523,500	<b>\$290,000</b>	- 44.6%	\$339,825	<b>\$249,375</b>	- 26.6%
Percent of List Price Received*	92.1%	<b>101.8%</b>	+ 10.5%	94.8%	<b>95.7%</b>	+ 0.9%
Days on Market Until Sale	18	45	+ 150.0%	67	131	+ 95.5%
Inventory of Homes for Sale	29	28	- 3.4%	--	--	--
Months Supply of Inventory	7.3	9.3	+ 27.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

