

Local Market Update for July 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

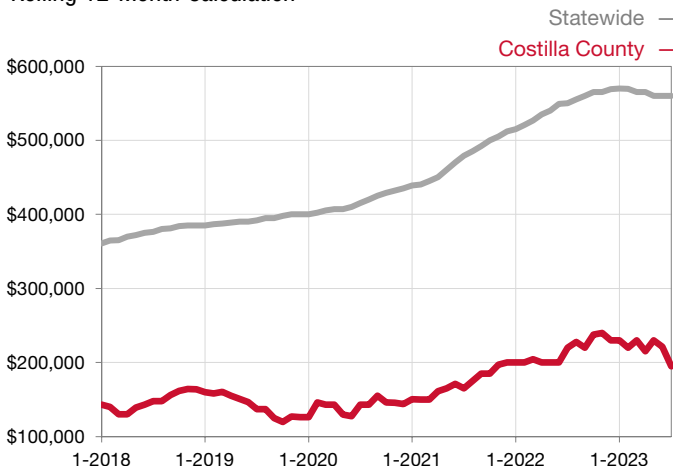
Single Family	July			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
Key Metrics						
New Listings	13	16	+ 23.1%	53	78	+ 47.2%
Sold Listings	5	2	- 60.0%	28	23	- 17.9%
Median Sales Price*	\$429,000	\$130,000	- 69.7%	\$252,500	\$185,000	- 26.7%
Average Sales Price*	\$398,300	\$130,000	- 67.4%	\$272,302	\$213,622	- 21.5%
Percent of List Price Received*	100.5%	96.1%	- 4.4%	95.7%	92.8%	- 3.0%
Days on Market Until Sale	36	169	+ 369.4%	77	92	+ 19.5%
Inventory of Homes for Sale	31	62	+ 100.0%	--	--	--
Months Supply of Inventory	6.5	12.9	+ 98.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

