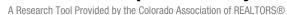
Local Market Update for July 2023





Not all agents are the same!



Lake County

Contact the Summit Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	July			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year	
New Listings	16	24	+ 50.0%	115	112	- 2.6%	
Sold Listings	10	10	0.0%	83	56	- 32.5%	
Median Sales Price*	\$494,500	\$509,000	+ 2.9%	\$529,000	\$500,000	- 5.5%	
Average Sales Price*	\$587,212	\$611,100	+ 4.1%	\$583,244	\$542,964	- 6.9%	
Percent of List Price Received*	99.8%	97.1%	- 2.7%	101.5%	97.6%	- 3.8%	
Days on Market Until Sale	19	23	+ 21.1%	23	41	+ 78.3%	
Inventory of Homes for Sale	42	56	+ 33.3%				
Months Supply of Inventory	2.9	5.7	+ 96.6%				

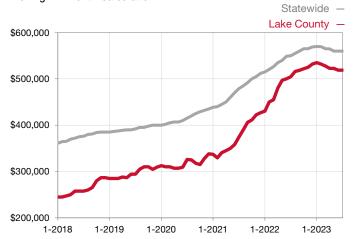
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	July			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 07-2022	Thru 07-2023	Percent Change from Previous Year	
New Listings	2	2	0.0%	4	10	+ 150.0%	
Sold Listings	2	0	- 100.0%	4	1	- 75.0%	
Median Sales Price*	\$630,780	\$0	- 100.0%	\$616,168	\$260,000	- 57.8%	
Average Sales Price*	\$630,780	\$0	- 100.0%	\$622,865	\$260,000	- 58.3%	
Percent of List Price Received*	105.1%	0.0%	- 100.0%	102.8%	93.2%	- 9.3%	
Days on Market Until Sale	129	0	- 100.0%	115	229	+ 99.1%	
Inventory of Homes for Sale	4	6	+ 50.0%				
Months Supply of Inventory	3.2	1.8	- 43.8%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

1-2018

\$700,000 \$600,000 \$500,000 \$300,000 \$200,000

1-2020

1-2021

1-2022

1-2023

1-2019