## **Local Market Update for August 2023**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!





## **Costilla County**

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	13	13	0.0%	66	90	+ 36.4%	
Sold Listings	6	10	+ 66.7%	34	33	- 2.9%	
Median Sales Price*	\$414,500	\$193,500	- 53.3%	\$257,500	\$185,000	- 28.2%	
Average Sales Price*	\$415,167	\$269,500	- 35.1%	\$297,513	\$230,555	- 22.5%	
Percent of List Price Received*	93.0%	94.6%	+ 1.7%	95.2%	93.3%	- 2.0%	
Days on Market Until Sale	37	60	+ 62.2%	70	82	+ 17.1%	
Inventory of Homes for Sale	36	58	+ 61.1%				
Months Supply of Inventory	7.2	11.2	+ 55.6%				

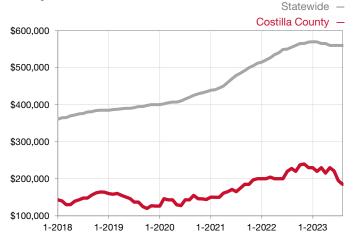
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year	
New Listings	0	0		0	0		
Sold Listings	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Average Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Days on Market Until Sale	0	0		0	0		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

1-2018

\$500,000 \$400,000 \$200,000 \$100,000

1-2023

1-2020

1-2021

1-2022

1-2019