

Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

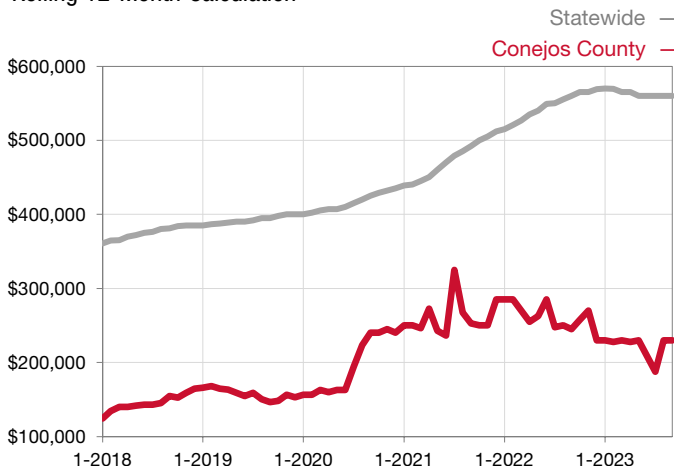
Single Family	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
Key Metrics						
New Listings	4	3	- 25.0%	47	49	+ 4.3%
Sold Listings	1	5	+ 400.0%	23	30	+ 30.4%
Median Sales Price*	\$595,000	\$430,000	- 27.7%	\$235,000	\$252,000	+ 7.2%
Average Sales Price*	\$595,000	\$524,400	- 11.9%	\$329,428	\$316,308	- 4.0%
Percent of List Price Received*	99.2%	95.8%	- 3.4%	95.8%	96.1%	+ 0.3%
Days on Market Until Sale	9	89	+ 888.9%	56	114	+ 103.6%
Inventory of Homes for Sale	25	23	- 8.0%	--	--	--
Months Supply of Inventory	6.8	7.1	+ 4.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

