

# Local Market Update for September 2023

A Research Tool Provided by the Colorado Association of REALTORS®

## Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

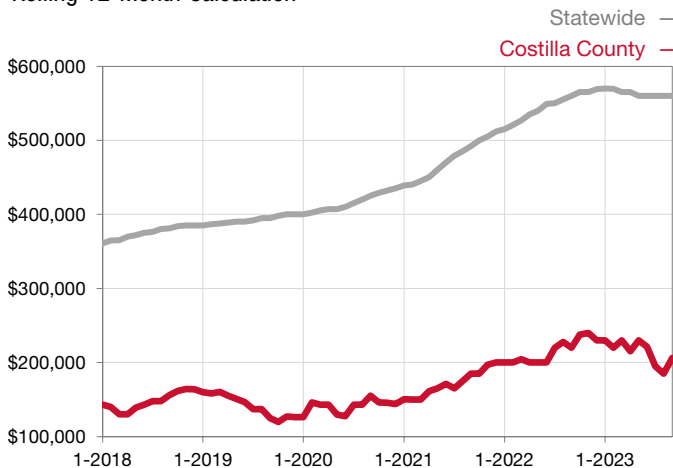
Single Family	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	10	9	- 10.0%	76	98	+ 28.9%
Sold Listings	6	7	+ 16.7%	40	40	0.0%
Median Sales Price*	\$206,250	<b>\$300,000</b>	+ 45.5%	\$252,500	<b>\$213,500</b>	- 15.4%
Average Sales Price*	\$218,417	<b>\$322,571</b>	+ 47.7%	\$285,649	<b>\$246,658</b>	- 13.6%
Percent of List Price Received*	90.7%	<b>95.7%</b>	+ 5.5%	94.6%	<b>93.7%</b>	- 1.0%
Days on Market Until Sale	44	<b>83</b>	+ 88.6%	66	<b>82</b>	+ 24.2%
Inventory of Homes for Sale	36	<b>55</b>	+ 52.8%	--	--	--
Months Supply of Inventory	7.3	<b>10.4</b>	+ 42.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 09-2022	Thru 09-2023	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

