

Local Market Update for October 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

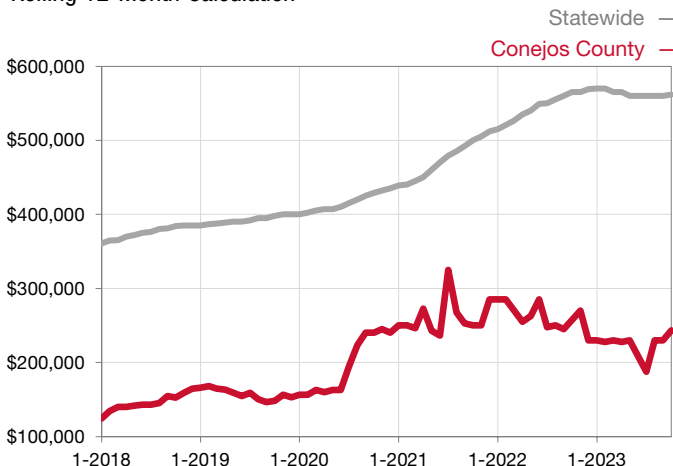
Single Family	October			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
Key Metrics						
New Listings	4	11	+ 175.0%	51	60	+ 17.6%
Sold Listings	3	4	+ 33.3%	26	34	+ 30.8%
Median Sales Price*	\$225,000	\$267,875	+ 19.1%	\$230,000	\$252,000	+ 9.6%
Average Sales Price*	\$319,000	\$323,938	+ 1.5%	\$328,225	\$317,206	- 3.4%
Percent of List Price Received*	96.6%	98.9%	+ 2.4%	95.9%	96.5%	+ 0.6%
Days on Market Until Sale	72	299	+ 315.3%	58	136	+ 134.5%
Inventory of Homes for Sale	23	31	+ 34.8%	--	--	--
Months Supply of Inventory	6.5	9.3	+ 43.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 10-2022	Thru 10-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

