

Local Market Update for December 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

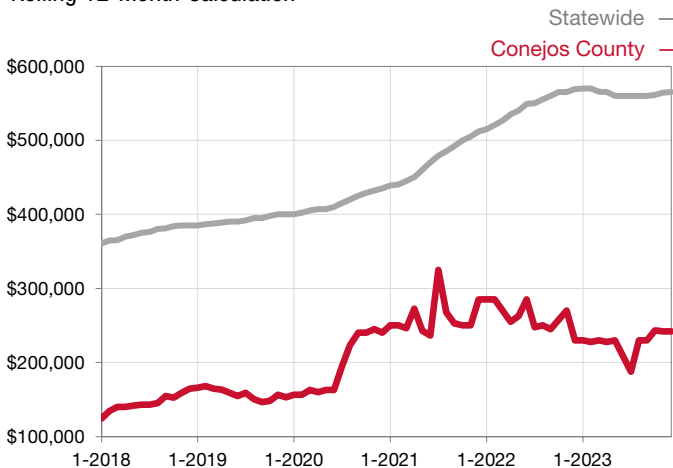
Single Family	December			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
Key Metrics						
New Listings	1	4	+ 300.0%	55	65	+ 18.2%
Sold Listings	5	3	- 40.0%	32	39	+ 21.9%
Median Sales Price*	\$230,000	\$149,900	- 34.8%	\$230,000	\$242,000	+ 5.2%
Average Sales Price*	\$232,600	\$145,800	- 37.3%	\$313,964	\$298,063	- 5.1%
Percent of List Price Received*	94.1%	88.2%	- 6.3%	95.6%	95.9%	+ 0.3%
Days on Market Until Sale	68	100	+ 47.1%	60	127	+ 111.7%
Inventory of Homes for Sale	19	19	0.0%	--	--	--
Months Supply of Inventory	5.9	5.8	- 1.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

